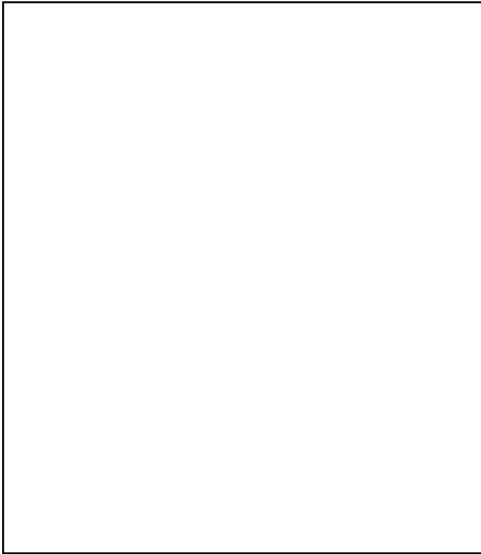


GARY PHILLIPS

Managing Member, FTP



Gary Phillips has extensive leadership experience in business, strategy, mergers and acquisitions, operations, sales, marketing, finance, product innovation and entrepreneurship.

Gary's passion is innovation and applying imagination to create, solve and inspire. He has worked with some of the most recognized brands in the world providing business, marketing, and product strategies. He has inspired organizations with product innovation, creative marketing plans, and introducing co-marketing strategies between major brands. Gary has been providing business and marketing solutions for more than 20 years to a diverse group of companies and

throughout the years has received numerous awards and accolades from technology, marketing and business related organizations, publications and leaders.

Gary has been an entrepreneur multiple times, a division President of a public company, and has held executive level positions throughout his career. He has lead capital raising efforts, strategic acquisitions, developed and implemented strategic business and marketing plans, and created an incubator for entrepreneurs and inventors to help get the next big product or idea out to market.

Corporate Management: Skilled in P&L and balance sheet management. Confident with investor and bank relations. Seasoned in M&A, change management, and team-building. Proficient in process and project management, product development and quality control. An innovative, analytical, fact-based problem solver.

Operations and Technology: Versed in distribution, value-chain/supply-chain management, logistics and ERP. Confident in overseas sourcing and manufacturing processes.

Sales and Marketing: Capable of structuring and implementing entire sales and marketing programs. Confident in working with internal and external stakeholders to define strategic and tactical aspects of an overall plan. Capable of hiring, managing, and motivating a sales force. Built and managed successful partner programs, channels and alliances. Extensive creative capabilities. Confident with marketing, advertising, PR, the media and reporters.

Gary is a straight shooter, what you see is what you get, he doesn't believe in jaded buzzwords or wasting time. He focuses on what's real. And what it takes to create, implement and maintain a successful strategy.

To contact Gary, please email gphillips@wethinkforward.com.